



EXECUTIVE SUMMARY

Student mobility and student exchanges, both international and national, the linguistic and technical advancements inherent to both, and the improvement of personal and professional competences will become implicit requirements in the new official academic degrees, whose quality will competitively discriminate the Spanish universities.

We find ourselves in the middle of the relations that the university holds with other Institutions and with its very own alumni, along with the traditionally academic ones. Student mobility in a broad sense, the closer public service adapted to the times, and the reformulation of specific objectives of the university in the context of the new European Higher Education Area, are the three main pillars of the Inter3, SLL services.

The potential clients to whom we focus our services are thereby all universities as well as each and every one of its faculties and schools, considering their singularity, atomization and heterogeneity in the rendering of services that each one offers.

Our utmost wish is that our clients, the universities, may satisfy the ever-changing and ever-growing needs of their alumni, as a result of a noticeable increase in their quality of service, technological innovation, and environmental respect thanks to our green "paperless" policy.

The main service we offer is Inter3, which enables the automation and hastening of the complex bureaucratic process of managing student mobility to and from abroad. It helps keep all of the documentally-generated information up to date during the full period covering the request, the stage, the return and the reincorporation of the students. Furthermore, it ensures the remote availability with total security and technological reliability.

Other services we offer are Inter2 and Inter1, which deal with other university services, such as convalidations for university credit transfers, student placements, the guidance and fulfillment of Final Projects, and the participation in activities of research, development and innovation with other institutions and enterprises.

Our Inter0 service, Consulting and Mediation, completes the above services. The preliminary situational audits, the consulting processes for educational innovation, for the improvement of university services, etc., and our mediation for the commencement of relations with new universities are, among others, specific activities of this service.

After the initial dissemination of our services among universities, faculties and schools located in the Madrid region, we expect to achieve collaboration agreements for certain university processes deemed of interest to our clientes. In the mid- and long-term, we will cover other Spanish universities, both private and public, and other foreign universities that favorably consider our services as adequate solutions for the achievement of their specific objectives.

The technical feasibility of this new entrepreneurial initiative is sustained by the contribution of individual experiences of the founders and collaborators in the area of university processes, student exchanges to and from foreign universities, technological consulting and the acquaintance with other languages.

The annual growth of applications and successful stages abroad exceeds the previous year by more than 2 points, reaching 17% in the academic year 2003-2004. The pressure exerted by Spanish students to carry forward their studies abroad, and that of foreign students determined to come to Spain as their gateway to Europe or Latin America, are sufficient reasons for the redefinition of current university strategies, which, furthermore, will be strengthened by the new imminent legislative modifications which will require an adaptation to the EEES (European Higher Education Area).